

1. During the school year while cable installation is 2<sup>nd</sup> shift and 1<sup>st</sup> shift during the summer, when will demo take place? How far ahead of the installation team would they be?

The installation and demo team should be working in tandem. There is a possibility to use demo cabling when pulling new cabling from the same location.

2. During 2<sup>nd</sup> shift, would we only be installing cables that we could finish 100% so the staff and students could use it? Or will they be relying on WIFI the duration we are working on their school?

Work to what you can complete. If you come into a scenario where the physical connection is still being worked on and isn't complete by morning time update the PM so we can let the proper personnel know the status of their physical room connection.

3. Are we installing and terminating cables on patch panels into the occupied data racks alongside the existing data cables and patch panels?

There will be closets where there are existing patch panels. Who ever is awarded the contact a logistics conversation will need to be held into best way to tackle closets based on closet design and the standards CMSD has set.

4. Is the data for any building services getting replaced (HVAC, cameras, other specialty equipment)?

The focus is for data drops for classroom and office space. A discussion could be made for some hvac drops and specialty equipment. Cameras would be handled separately under a different project.

5. If new cable sleeves must be installed through the floor or wall, or a lift is required, would this be a change order similar to when we replace broken or worn out wire mold?

If there is a need for a new cable sleeve because there is an issue running the new cable to that location because of the run distance, physical infrastructure limitations, possibly cosmetic issues, etc. A discussion with CMSD and the PM will need to happen first.

6. Will there be any instances where new data racks have to be built?

Shouldn't be unless there is a current issue with the current racks or server closet. If that is the case a discussion with CMSD and the PM will need to take place first.

7. How should data cable pulls over the acceptable length be handled?

A discussion will need to be made with CMSD and the PM to discuss alternatives and selected partner will need to provide solutions based on industry standards.

8. Please confirm that pricing for the Cat6 installation should be "per foot" as shown in the Bid Form as "per drop" might be what is actually being requested for this scope.

We would like to know your per foot cost which should include what it cost to successfully run a cable from end to end. If we ask for a per drop cost then your estimates will included an itemized line of all material needed per each drop installation including your per foot cost.